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United Stationers Acquires MBS Dev

Acquisition Helps United Stationers Assist Resellers with Technology Needs

Deerfield, Ill. – March 1, 2010 – United Stationers Supply Co. has announced the acquisition of MBS Dev, a Colorado-based provider of software and services to business products resellers. MBS Dev serves customers in the office products, JanSan, industrial/MRO, technology, electrical, plumbing and HVAC, and building and construction supplies industries.

“Acquiring MBS Dev is consistent with our long-term goal of assisting resellers with their technology needs,” said S. David Bent, United Stationers’ senior vice president of eBusiness services and corporate CIO. “Most recently, this effort has focused on developing rich product content for resellers’ Web sites, offering United Smart Search as a search engine tool, and creating email campaigns to drive traffic to reseller Web sites. While these efforts will continue, United Stationers is committed to playing an even stronger role in supporting independent reseller technology, which we plan to accomplish through investments designed to accelerate the creation of additional eMarketing and eMerchandising solutions. Our investment in MBS Dev is an important step toward achieving that.”

“Our goal is to employ MBS Dev as a solution to capitalize on key trends and to develop marketing and merchandising best practices on behalf of all resellers and technology providers,” continued Bent. “As we have in the past, we expect to continue to work with other technology providers to solve common challenges. No one technology solution will satisfy all resellers. We believe that choice is good for independent resellers.”

“The acquisition of MBS Dev will enable our existing customers to leverage United Stationers’ extensive knowledge base and additional resources,” said Laura Guillaume, business development manager for MBS Dev. “In particular, access to United’s eMarketing and eMerchandising capabilities will help our customers continue to grow and succeed.”

MBS Dev will continue to serve customers’ needs under its current management team of Steve and Laura Guillaume, and will operate as a separate business unit within United.

For additional details, go to www.unitedstationers.com.

About MBS Dev

MBS Dev, Inc., provides business solutions for distribution organizations through the delivery of industry-focused software, professional services, maintenance, and support programs. MBS Dev is a Microsoft Gold Certified Partner that has developed a 'Certified for Dynamics' distribution partnership to assist with technology requirements, extending their ability to expand. Additional information can be found at www.mbsdev.com.

About United Stationers

United Stationers Supply Co. is a leading North American wholesale distributor of business products, with net sales for 2009 of approximately \$4.7 billion. The company stocks approximately 100,000 items, including a broad and deep selection of technology products, office products, office furniture, janitorial and breakroom supplies, and industrial products. The company has 64 distribution centers through which it provides a high level of customer service and same to second-day delivery to more than 90% of the population of the U.S. and major cities in Mexico. United Stationers primarily serves commercial and contract business products dealers and industrial product distributors. Its customer base includes more than 25,000 resellers. United Stationers offers its customers an unmatched suite of value-added training and marketing programs, which help to build their businesses. Its stock is traded on The NASDAQ Global Select Market under the symbol USTR. For more information, visit www.unitedstationers.com.

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