

MICROSOFT BUSINESS SOLUTIONS—AXAPTA

Microsoft® Business Solutions—Axapta® gives you the solid foundation you need to collaborate successfully with your customers, partners, employees and suppliers. The solution provides you with the insight and flexibility to pursue new strategies, operate across borders, and expand your capabilities as your business grows.

Key Benefits:

- Easily customizable and highly scalable
- Supports connectivity with customers, vendors, business partners and employees
- Robust, comprehensive functionality all-in-one source
- Supports operations across countries, sites, languages and currencies

Key Features:

Axapta supports your entire business and allows you to choose from comprehensive functionality, including:

- Manufacturing
- Distribution
- Supply Chain Management
- Project Management
- Financial Management
- Customer Relationship Management
- Human Resource Management
- Business Analysis
- Enterprise Portal
- Commerce Gateway

Microsoft Business Solutions—Axapta is a customizable, scalable and global Enterprise Resource Planning (ERP) solution that supports connectivity with your business community and helps provide you with a fast and powerful way to gain competitive advantages.

Run your business the way you want

Forget what you know about customization. With Microsoft Axapta, customization is easy. Its strong "out-of-the-box" functionality is designed to be extended cost-effectively to suit your individual business processes. Use the flexibility of Microsoft Axapta to run your business the way you want to—not the way an ERP solution tells you to. You can use the provided Microsoft Axapta toolkit to fine-tune your solution whenever it suits you.

You decide when you want to expand functionality based on your needs. You can start with the basic functionality, such as Finance and Trade, and expand with Production and Customer Relationship Management, as your needs change and grow. There is no waiting for an expensive upgrade. The functionality is all there in the one installation—waiting to be turned on as the need is identified. When the license key code for the new functionality is entered into the Axapta installation, the functionality automatically appears throughout the system and all data will be synchronized between the old and new functionality.

Advanced technology supports your growing business

Microsoft Axapta is designed to scale easily in order to support your growing business. You can add users, additional locations and enhanced capabilities whenever you need them. Microsoft Axapta uses Axapta Object Servers, which can be clustered to allow load-balancing and rapid scalability. Just add more servers to the cluster when more capacity is needed.

Since all users, locations, and processes are run off one database, maintenance and upgrading is usually simpler and less expensive compared to distributed systems. Because Microsoft Axapta supports clustering, using



only one database provides strong performance even with multiple sites in different countries.

Connect and interact with ease

Microsoft Axapta can extend your business processes over the Internet, so you can connect your business to your customers, vendors and remote employees regardless of geography. This will help you increase the speed and value of communication, reducing transaction costs for both you and your business partners.

You can quickly set up personalized, role-based Web portals to deliver information and application access over the Internet. Web portals help you simplify communication between individuals and companies, and reduce both the time spent on inefficient manual processes as well as the chance for human errors in the transaction process.

Microsoft Axapta further brings new efficiency to supply chain relationships with the ability to use XML to electronically exchange information and conduct transactions with your business partners, regardless of the system they use or how they would like to communicate (for example, through Electronic Data Interchange (EDI) systems).

Microsoft Axapta uses the Component Object Model (COM) to seamlessly connect to other applications, so you can benefit from information and even functionality from COM-oriented applications such as Microsoft Office or third-party products.

Everything in one source

Microsoft Axapta is truly an all-in-one solution. It leverages one business logic, one code base, one database and one toolbox to connect your business internally and externally, and to help you recognize and take advantage of new opportunities.

Obtain insight into all business transactions quickly and easily. Changes to your business information made in any location are instantly reflected across the entire solution, including remote sites. Upgrading is simple and fast, because updates only need to be applied once, and they appear throughout the solution.

A global solution

Set up your solution to do business in different countries, languages and currencies. This enables you

to react quickly to changes and pursue new market opportunities regardless of geography.

Communicate with customers and business partners in their own language—Microsoft Axapta has multi-language capabilities built in. This means that you can send invoices to your customers in their preferred language, regardless of what language your installation of Axapta is set up to use. You can even use different currencies for vendors and customers in different countries, as well as automatically reconcile fluctuations in relative currency values. It's truly an international solution.

One solution for multi-site operations

Manage your multi-site business efficiently with real-time connectivity across your different locations through the one common database. Create, update and share sales orders, purchase orders, financial data and other information across your locations in real time, whether they are across the street or all over the world.

For more information about Microsoft Axapta

To learn more about Microsoft Axapta, contact your local Microsoft Business Solutions office or Microsoft Certified Business Solutions Partner, using the following Web address. They have the expertise to meet your specific business needs.

About Microsoft Business Solutions

Microsoft Business Solutions, a division of Microsoft, offers a wide range of integrated, end-to-end business applications and services designed to help small, midmarket and corporate businesses connect better with their customers, employees, partners and suppliers. Microsoft Business Solutions applications optimize strategic business processes across financial management, analytics, human resources management, project management, customer relationship management, field service management, supply chain management, e-commerce, manufacturing and retail management. These applications are designed to help businesses succeed and achieve their goals. More information about Microsoft Business Solutions can be found at www.microsoft.com/BusinessSolutions.

Address:

MBS Dev, Inc.
1400 West 122nd Ave, Suite 101
Westminster, Co. 80234
Telephone: (303) 469-2346
<http://www.mbsdev.com/>

Key Features	Description
MANUFACTURING	<ul style="list-style-type: none"> ▪ MRPII-compliant supply and demand planning ▪ Finite and infinite capacity and materials planning ▪ Job scheduling and sequencing ▪ Resource management ▪ Shop floor management ▪ Work order management with job costing ▪ Product configuration ▪ Graphical bill of materials designer with version control
DISTRIBUTION	<ul style="list-style-type: none"> ▪ Multi-site warehouse management ▪ Inventory management with dimensions ▪ Order handling with trade agreements ▪ Order promising ▪ Item and lot number reservation and tracking
SUPPLY CHAIN MANAGEMENT	<ul style="list-style-type: none"> ▪ Demand forecasting ▪ Intercompany trade ▪ Procurement management ▪ Partner self-service Web sites ▪ Performance monitoring ▪ Electronic information exchange
PROJECT MANAGEMENT	<ul style="list-style-type: none"> ▪ Project types and hierarchies ▪ Project finance and invoicing ▪ Consultant self-service Web sites
FINANCIAL MANAGEMENT	<ul style="list-style-type: none"> ▪ Financial management with dimensions ▪ Intercompany accounting and consolidation ▪ Complete audit trail
CUSTOMER RELATIONSHIP MANAGEMENT	<ul style="list-style-type: none"> ▪ Sales force and marketing automation ▪ Telemarketing and questionnaires ▪ Sales management ▪ Customer self-service Web sites ▪ Computer telephone integration ▪ Document management
HUMAN RESOURCE MANAGEMENT	<ul style="list-style-type: none"> ▪ Organizational charts and employee registration ▪ Skills mapping and recruitment ▪ Employee self-service Web sites ▪ Business process management
BUSINESS ANALYSIS	<ul style="list-style-type: none"> ▪ Designer for multidimensional data cubes ▪ Integration with Microsoft Analysis Services ▪ Analysis views through embedded Pivot Tables ▪ Balanced scorecard with key performance indicators
GLOBAL SOLUTION	<ul style="list-style-type: none"> ▪ Supports local legal and accounting requirements ▪ Multiple languages ▪ Multiple currencies ▪ Local sales and support

TECHNOLOGY	<ul style="list-style-type: none"> ▪ One integrated and Web-enabled business logic ▪ Three-tier, scalable system architecture ▪ Highly customizable code with integrated development environment ▪ Conforms to all relevant technology standards and interfaces
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System Requirements

AREA	Requirements (at least one of the following within each area)
CLIENTS	<ul style="list-style-type: none"> ▪ Windows 98 ▪ Windows NT 4.0 ▪ Windows 2000 ▪ Windows XP
SERVER PLATFORMS	<ul style="list-style-type: none"> ▪ Windows 2000 Server ▪ Windows 2000 Adv. Server ▪ Windows NT 4.0 ▪ Windows Server 2003 Std. ▪ Windows Server 2003 Enterprise
WEB SERVER	<ul style="list-style-type: none"> ▪ Internet Information Server 5.x ▪ Internet Information Server 6.0 (from Axapta 3.0 SP2)
DATABASES	<ul style="list-style-type: none"> ▪ Microsoft SQL Server 2000 ▪ Oracle 9i
BROWSER	<ul style="list-style-type: none"> ▪ Microsoft Internet Explorer 4.01 ▪ Microsoft Internet Explorer 5.5 ▪ Microsoft Internet Explorer 6.0
MS OFFICE (ONLY IF NEEDED)	<ul style="list-style-type: none"> ▪ Microsoft Office 2000 ▪ Microsoft Office XP

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