



For Immediate Release

MBS Dev

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Paul Hesser Joins MBS Dev as Chief Operating Officer: Seasoned Distribution Technology Veteran Brings Experience and Expertise

ENGLEWOOD, CO – August 17, 2011 –MBS Dev (Mountain Business Systems Development), Inc., a leading Value Added Reseller (VAR) and Independent Software Vendor (ISV) partner for Microsoft Dynamics AX®, today announced the appointment of Paul Hesser as Chief Operating Officer. Hesser will be responsible for sales, marketing and delivery of the company’s distribution technology suite, which is specialized for industries such as janitorial, industrial, and business supply to help distributors and resellers drive efficiency and maximize operating results.

“Paul’s rich background in traditional on-premise software and Software-as-a-Service cloud-based solutions will be a strong asset to ongoing business growth,” said Dave Bent, MBS Dev President and United Stationers Senior Vice President, eBusiness Services and Corporate CIO. “MBS Dev has been growing rapidly, driven by customer acceptance of MBS Dev’s rich functionality in a scalable platform. Paul will be central in helping expand customer market share and the introduction of additional high-demand capabilities across various industries and levels of technology sophistication.”

Hesser is a seasoned distribution technology sector veteran with a long history of developing and delivering solutions that help companies expand their business and operate more efficiently. He joins MBS Dev from travel distribution technology company Travelport, where he was Vice President, Programs and Services, and led programs to help suppliers better market their products through agencies. Hesser has held leadership positions at IBM, SPSS Corporation, G2 SwitchWorks, and Lakeview Technology. Hesser holds a BS in marketing from Illinois State University and an MBA in finance from the University of Minnesota’s Carlson School of Management.

About MBS Dev

MBS Dev, Inc. provides business solutions for distribution organizations through the delivery of industry-focused software, professional services, maintenance, and support programs. MBS Dev is a Microsoft Silver Certified Partner that has developed a “Certified for Dynamics” distribution software solution on the Microsoft Dynamics AX platform. The company offers its customers a partnership to assist with technology requirements extending their ability to expand. MBS Dev becomes an extension of its customers’ organizations, delivering quality products and services. Additional information can be found at www.mbsdev.com.

MBS Dev is a wholly owned subsidiary of United Stationers Supply Co., a leading wholesale distributor of business products.

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